

Area to change, refresh, grow is...

Create the right environment to support Project Sponsors

Advantageous assets:

- Strong processes in place already
- Influencing skills in the team
- Able to create workshops & training
- Strong support for the PMO from senior execs
- Mixed competencies in the PMO team
- Evidence that its needed
- PMO lead works well with senior execs
- Strong support from PMs
- Previous experience in the PMO team in this area

Amazing difference + Business value + Customer desire + Dead certainty = Excellence in results

What elements of a solution could produce an **Amazing difference**?

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What elements of a solution could produce significant **Business value**?

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What elements of a solution could produce massive **Customer desire**?

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What elements of a solution could make this a **Dead certainty** for success?

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1. Training programme in the form of leadership workshop or executive briefing
2. Formal onboarding process of sponsor and PM
3. Clear outline of the tasks and actions required by the Project Sponsor

4. Robust business cases
5. Projects aligned to company strategy
6. Benefits delivered from projects/programmes

7. Proactive and on-call advice as and when needed
8. More productive relationship with the PM
9. Recognition for the role - extra responsibilities

10. Championing for the scheme from the board
11. A programme of learning and practical support over time - not just a one off.
12. Increased visibility of the Project Sponsor role and link to project success.

How do we combine these elements to produce and deliver **Excellence in results**?

