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18 years
practitioner
experience

10 years training
and consultancy

Active member of
APM, PMI and PMO
Flashmob

Conference
Speaker and Author

Agenda



What is Benefits Management?

The role of the PMO in the implementation of Benefits Management

The role of the PMO in the execution of Benefits Management

Preparing Yourself

Definitions



BENEFIT

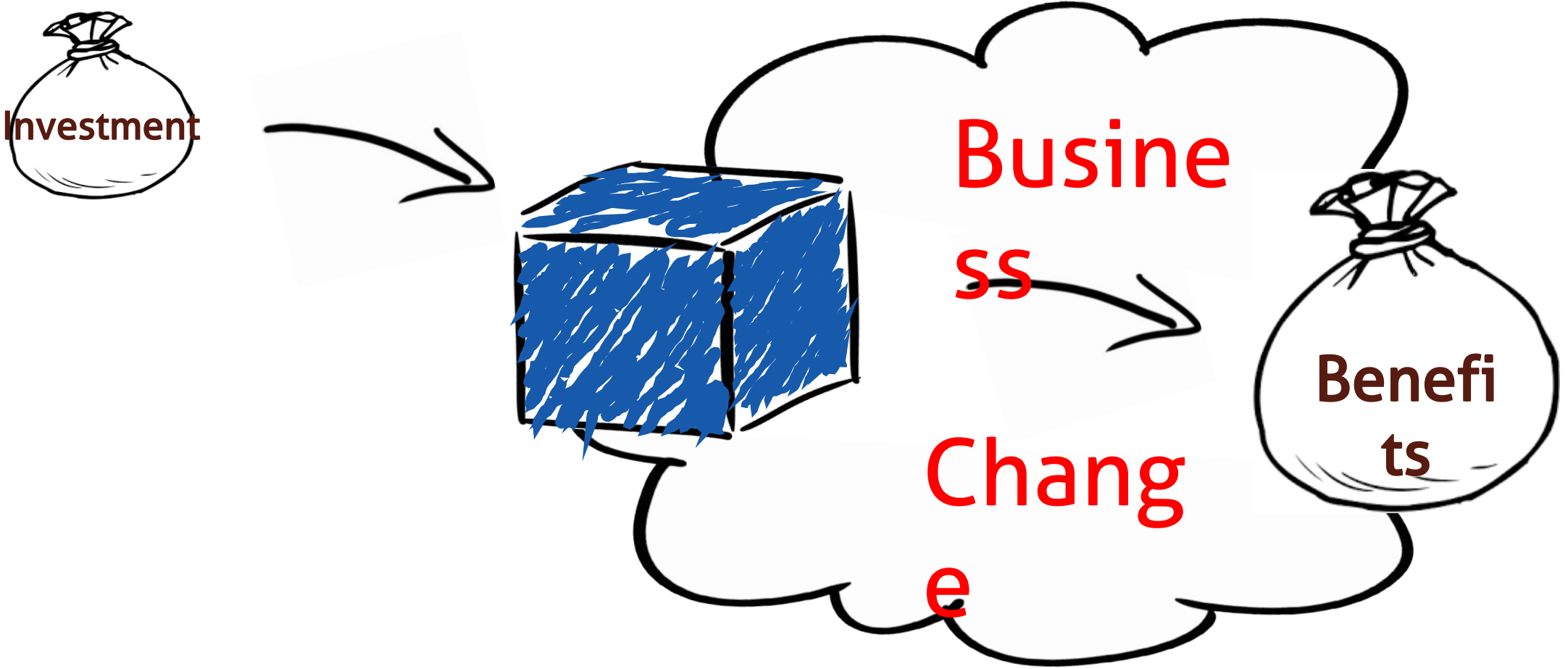
A quantifiable and measurable improvement resulting from an outcome which is perceived as positive by a stakeholder and which will normally have a tangible value expressed in monetary or resource terms. Benefits are realised as a result of activities undertaken to affect change.



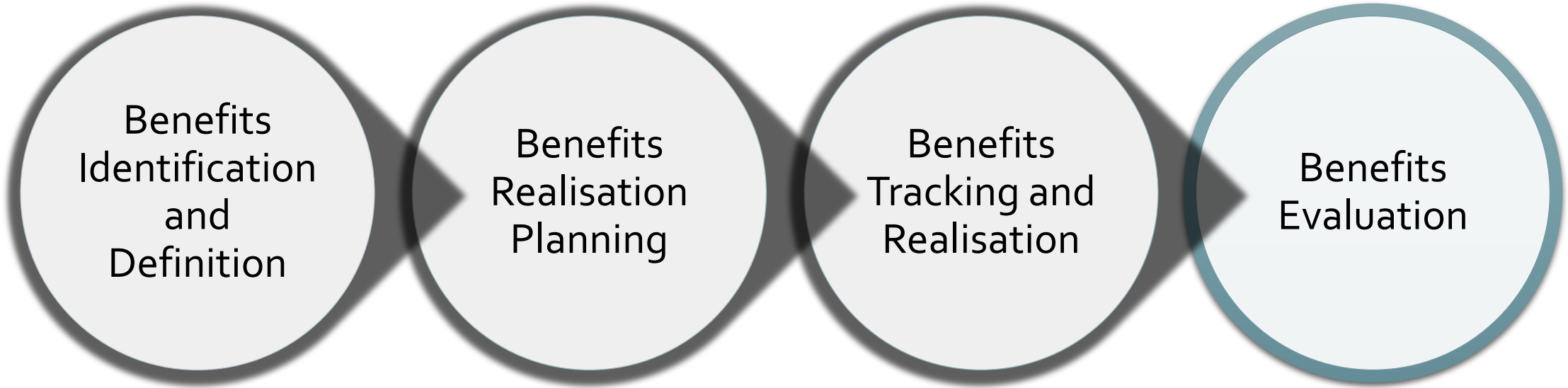
BENEFITS MANAGEMENT

The identification, definition, planning, tracking and realisation of business benefits.

The Basics



The Benefit Management Process



The role of the PMO in the implementation of Benefits Management

The Plan

New Stuff for the Executive

New Stuff for the Delivery Team



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The Plan: What are the business drivers?



- It's in the text book
- Limited resources for investment
- Anecdotal evidence that projects don't deliver the expected outcomes
- Introduction of programme management
- Drive for project maturity
- Something else . . .

The Plan: What does our world look like?



- PPM Maturity
- Governance structures
- Current roles and responsibilities
- Portfolio make up
- PMO functions and services
- What resources are available

The Plan: Characteristics



- Tailor made for your organisation
- Realistic/ Pragmatic
- Sponsored

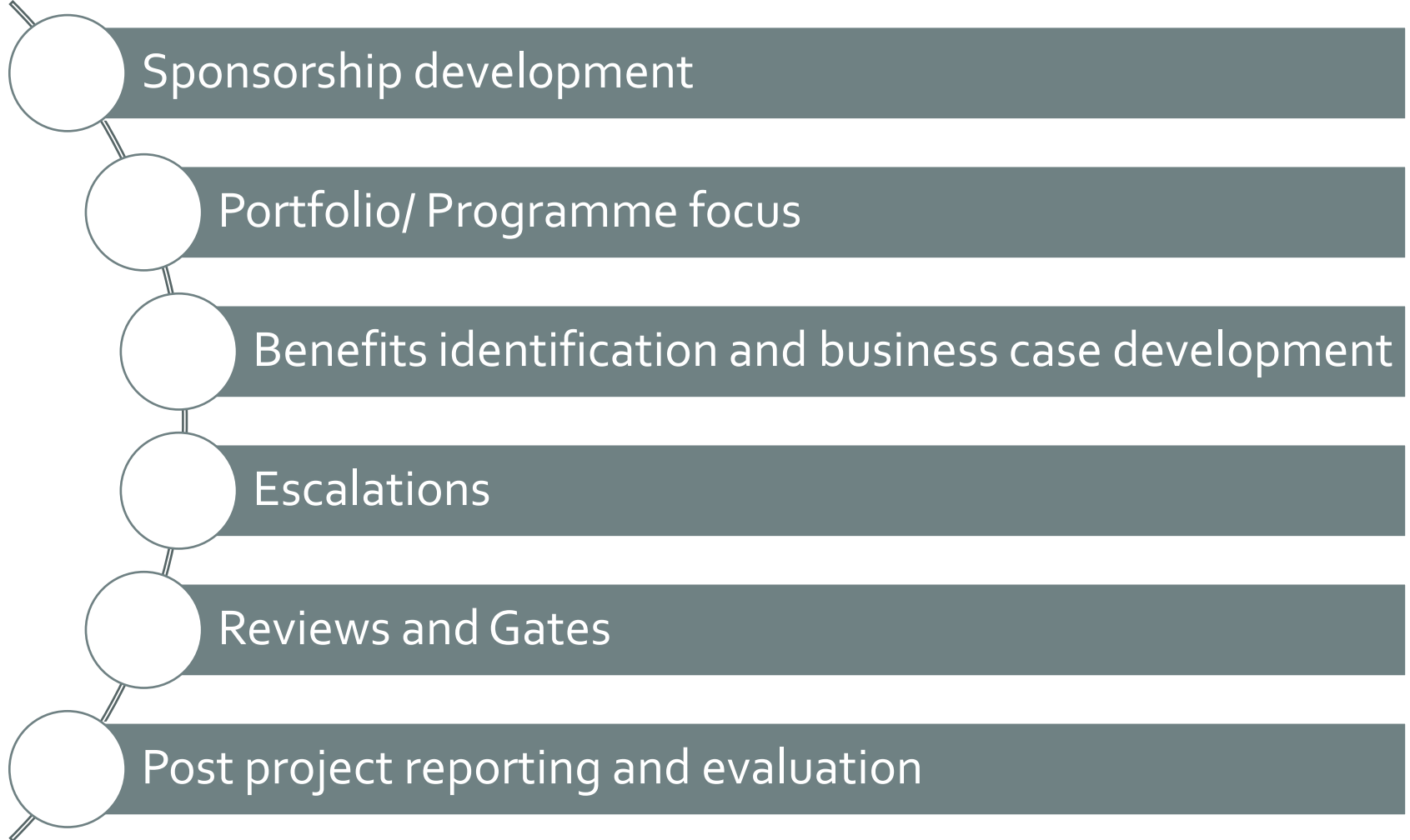
New Stuff for the Executive



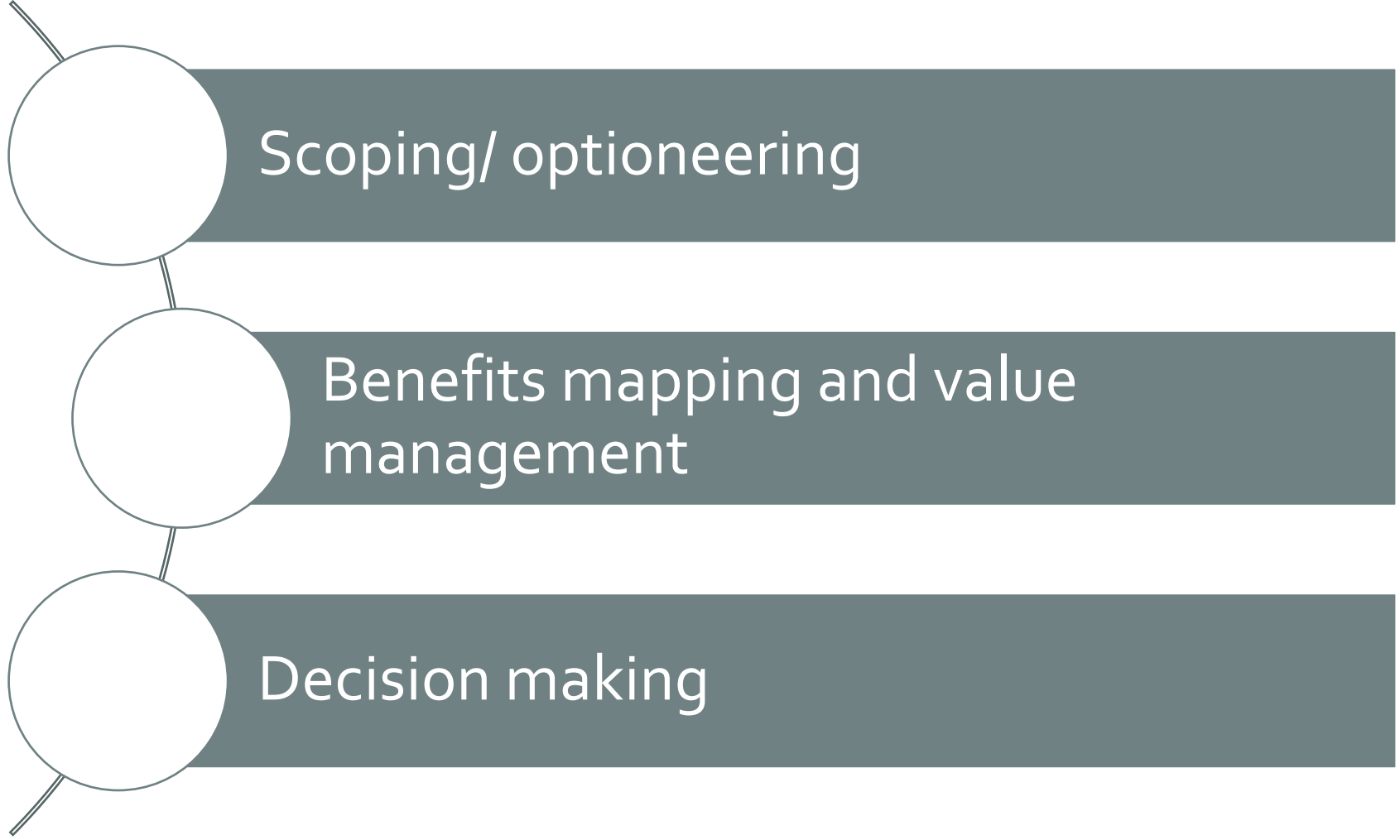
New Stuff for the Delivery Team



Supporting Governance



Supporting Delivery



Preparing Yourself

Knowledge

Network

Prepare Yourself



KNOWLEDGE

- Managing Benefits
- Management of Value
- Other PMOs
- SIGs etc

NETWORK

- Executive
- Operational Managers
- Finance

Questions?





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