

# Are you getting the best from your project management community?

## Project Management Learning Consultancy

We believe that successful project outcomes are the direct result of competent project professionals working in a supportive project environment that has appropriate governance, processes and tools.

That's why we have over 25 years experience transforming project performance in world-class organisations, helping them deliver more projects more effectively.

### At a glance

- Our simple 3-step approach can help you to:
  - define your benchmark standards - a view of 'what good looks like' in your organisation - aligned to international standards for project management
  - assess your project professionals using our unique online assessment tool - COMPASS
  - deliver an immersive and progressive 'Living Learning framework' that grows individual and team capability and confidence.
- QA is the largest provider of training in the UK and we can align training programmes to all the major certification bodies, such as APM, PMI, IPMA and APMG.
- We specialise in tailored development programmes that align with your project, programme and portfolio delivery methods.



Define

# Finding out 'what good looks like'

Understanding what competencies make a successful project professional in **your** organisation is the first key step in building a flexible and scalable development programme.

British Airways

“The assessment really got people to think about their development. They could see their strengths and areas for development, which in turn gives us overall trends, helping to focus our L&D in those areas.”

Sangita Chopra | Professional Development Manager, British Airways

We work with you to define the right level of technical, behavioural and contextual competence that is required for each role. Your project, programme and support office roles can be aligned to international standards which enables you to benchmark your project teams internally and against the wider project profession.



## Pilot Phase 1: Pilot our solution for 3 months

We will:

- understand your PM Method
- review your existing role profiles for 3 roles and align them to international standards
- interview key stakeholders and personnel
- develop 3 tailored role profiles (including generic and bespoke competencies).

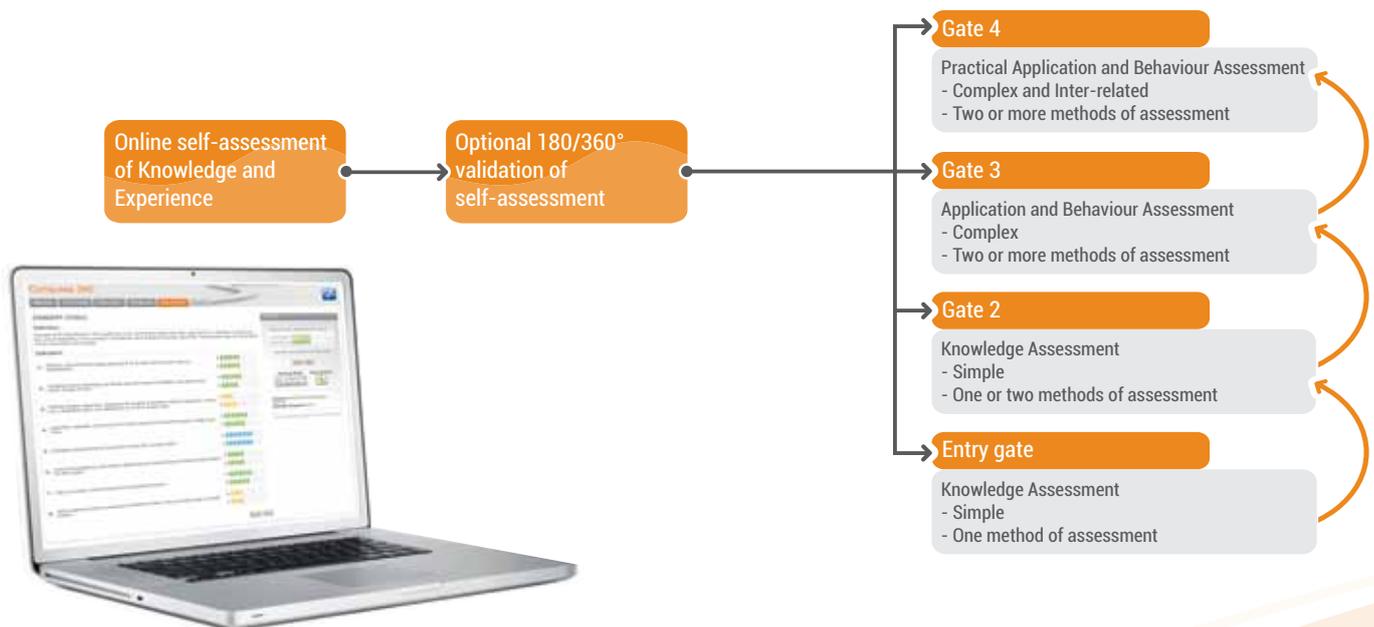
Assess 

# Assessing competence

An assessment-led learning and development plan can demonstrate an increased return on investment. By benchmarking your current project team performance we can identify measurable success through improving individual competence.

We use our industry-leading online assessment tool – COMPASS – to identify the current level of competence of each member of your project management community. Using 180/360 degree validation and putting individual competence into context with their role, we can identify specific personal and group development needs. If required, further assessment techniques can be used for additional validation of competence which can include simulations, workshops, and work based assessment.

Our expert analysis of the assessment results includes your recommended 'Living Learning Programme' for improving your overall project performance.



## Pilot Phase 2: 3 months access for up to 30 people in 3 roles

We will:

- create 3 tailored assessments – your definition of 'what good looks like'
- assess up to 30 people (self, 180 and/or 360 assessments)
- immediately produce a PDF report for the individual showing strengths and training needs
- deliver dynamic online reports for individual, role and group.

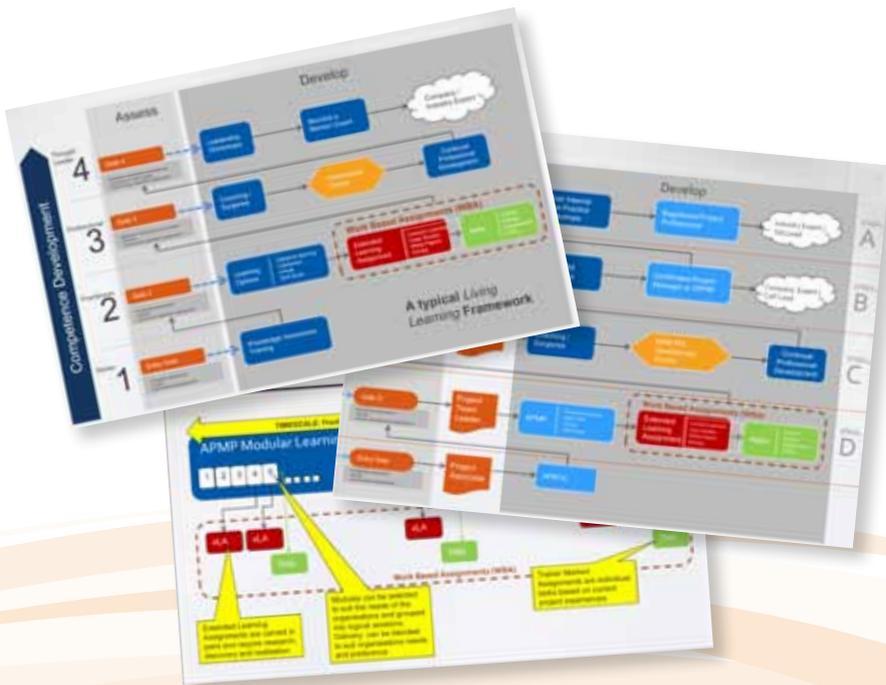
Develop 

# Developing competent project professionals

Individuals demonstrate improved effectiveness when they have a clear understanding of how they are expected to perform and what their own development needs are.

Our unique and innovative Living Learning Framework supports a structured career development path for all your project professionals. It will allow them to experience progressive and immersive learning as a part of a collaborative community of practice, to make a discernible improvement in their day-to-day performance and your overall delivery capability.

We can design, implement and fully support the development programme at all levels and throughout your entire organisation and align it to relevant certifications and guidance if required.



## Nuclear Engineering Services

**“Our vision was two-fold:** training that was APM accredited, tailored for us and went the extra mile to embed both theory and practice back into the business and help our people achieve their full potential; and the development of a new PM Handbook aligned to APM best practice. Our objective was to partner with someone who could deliver more than training and QA is that partner of choice helping us deliver our vision.”

**Mark Kelly** | Head of Project Management Capability, Nuclear Engineering Services

### Pilot Phase 3: Benchmark your current and future capabilities

We will:

- produce an expert end-of-pilot report detailing key development areas that will maximise your project delivery performance
- develop your own Living Learning Framework for the roles we have assessed
- advise on the implementation and delivery of the framework to your wider PPM community.

Contact your account manager or call **0845 757 3888** to find out more about our 3 month pilot.

# Do you deliver projects effectively?

- Are your projects successful?
- Is your project management capability clearly understood?
- Do you know how good your project managers are?
- Can you attract and retain good project managers?

## We can help you build the confidence and competence to deliver more.

We recognise the need to embed the right culture and behaviours at the heart of project delivery, and enable project professionals to effectively demonstrate best practice. So at the heart of our approach to developing competent and confident project professionals and improving organisational delivery capability, is our unique **Living Learning Framework**.

Progressive and immersive learning is fundamental to behavioural change and the Living Learning Framework is tailored to meet the needs of your organisation to deliver this change.



## Our 3-step approach to developing competent project professionals



## Why choose QA?

- 1 We are thought-leaders in project, programme and portfolio management.
- 2 We have unrivalled depth of experience in all industry sectors.
- 3 We are the number 1 overall training provider of choice for more companies than any other provider.
- 4 We are innovators in learning and development solutions.
- 5 We are committed to the improvement of the project management profession.



## Developing **your** Living Learning programme

### Benefits for the individual

- Access to a structured development programme that is tailored to your needs.
- Makes you competent and confident to manage projects of a complexity that matches your role.
- Participation in a community where you share and receive knowledge and experience to support your continual professional development (CPD).
- Provides you with on-the-job training from experienced mentors and access to a just-in-time support network of experts and peers.

### Benefits for the organisation

- Demonstrates a commitment to professionalism and provides opportunity to benchmark current skill/experience levels.
- Directly contributes to improving measurable organisational maturity and project delivery capability.
- Provides a mechanism for sharing and applying best practice in the organisation by building a collaborative Community of Practice.
- Implements a virtuous circle of development (senior professionals contribute to the development of junior team members), embedding a learning culture in the organisation.
- Enables organisations to visibly demonstrate their capability to prospects and customers giving them a competitive edge.



For more information contact your QA account manager,  
call 0845 757 3888 or visit [www.qa.com/ppm](http://www.qa.com/ppm)

### Contact QA

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